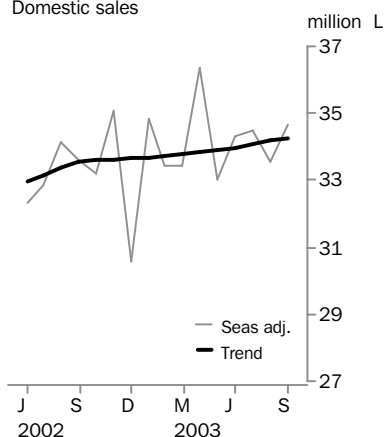


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) MON 3 NOV 2003

Australian produced wine

Domestic sales



SEPTEMBER KEY FIGURES

TREND ESTIMATES

	Sep 2003 '000 L	% change Aug 2003 to Sep 2003	% change Sep 2002 to Sep 2003
Australian produced wine			
Domestic wine sales	34 278	0.2	2.2
White table wine sales	17 039	0.0	1.4
Red and rosé table wine sales	12 007	0.3	1.2

SEASONALLY ADJUSTED

	Sep 2003 '000 L	% change Aug 2003 to Sep 2003	% change Sep 2002 to Sep 2003
Australian produced wine			
Domestic wine sales	34 671	3.3	3.1
White table wine sales	17 245	4.8	2.8
Red and rosé table wine sales	12 377	6.1	5.5

SEPTEMBER KEY POINTS

TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine was 34.3 million litres in September 2003, an increase of 0.2% on August 2003 and 2.2% on September 2002.
- The trend estimate for domestic sales of white table wine remained unchanged from August 2003 and increased 1.4% on September 2002.
- The trend estimate for domestic sales of red and rosé table wine increased 0.3% on August 2003 and 1.2% on September 2002.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 34.7 million litres in September 2003, an increase of 3.3% on August 2003 and 3.1% on September 2002.
- The seasonally adjusted estimate for domestic sales of white table wine increased 4.8% on August 2003 and 2.8% on September 2002.
- The seasonally adjusted estimate for domestic sales of red and rosé table wine increased 6.1% on August 2003 and 5.5% on September 2002.

ORIGINAL ESTIMATES

- In original terms, 36.0 million litres of Australian produced wine was sold domestically by winemakers in September 2003, an increase of 7.5% on August 2003 and 7.2% on September 2002.
- Exports of Australian produced wine decreased by 12.9% over August 2003 to 46.8 million litres. Australia exported 531.6 million litres with a value of \$2.4 billion in the twelve months ending September 2003, an increase of 20.5% in volume and 9.6% in value over the corresponding period to September 2002.

INQUIRIES

- For further information about these and related statistics, contact Graeme Thomas on Adelaide (08) 8237 7536 or the National Information and Referral Service on 1300 135 070.

NOTES

FORTHCOMING ISSUES

ISSUE	RELEASE DATE
October 2003	3 December 2003
November 2003	7 January 2004
December 2003	5 February 2004
January 2004	4 March 2004
February 2004	5 April 2004
March 2004	6 May 2004

.....

CHANGES IN THIS ISSUE

There are no changes in this issue.

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ANNUAL PRODUCTION AND INVENTORIES UPDATE

Preliminary results are now available from the 2002-03 annual wine collection which covers Australian winemakers who crushed 50 tonnes or more of grapes during the year. Results show a total of 1,034.6 million litres of beverage wine being produced in 2002-03, a decrease of 13.4% on the previous year. To produce this wine the winemakers crushed 1,391,624 tonnes of grapes which was 13.3% less than the record crush of 2001-02. The fall in the crush followed drought conditions in most wine-grape growing regions.

An estimated 798,259 tonnes of red grapes were crushed in 2002-03 while 593,365 tonnes of white grapes were crushed.

Preliminary results from the Stocks of Australian Wine and Brandy collection shows that at 30 June 2003 stocks of beverage wine owned by winemakers crushing over 400 tonnes of grapes were 1,537.6 million litres. This represents a fall of 32.6 million litres, or 2.1%, on stocks held at 30 June 2002.

Detailed results from the 2002-03 annual wine collections will be included in the publication *Australian Wine and Grape Industry, 2003* (cat. no. 1329.0), which is scheduled for release on 28 January 2004.

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Dennis Trewin
Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

TABLE WINE, GLASS CONTAINER < 2 LITRES

The trend series for sales of white table wine in glass containers of less than 2 litres decreased by 0.7% on August 2003 and 0.8% on September 2002. The trend series for red and rosé wine sales in glass containers of less than 2 litres increased by 0.5% on August 2003 and 1.1% on September 2002.

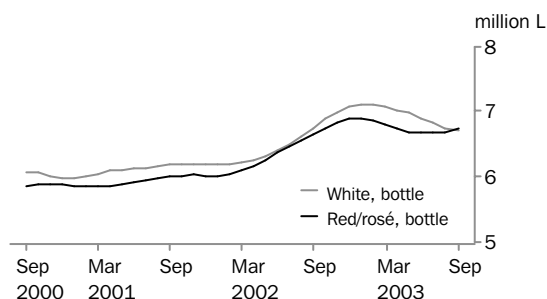
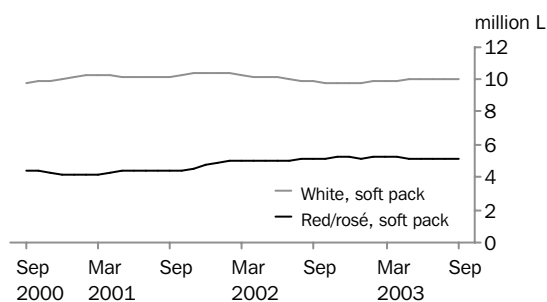


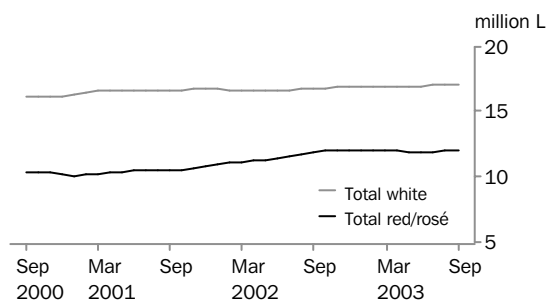
TABLE WINE, SOFT PACK CONTAINERS

The trend series for domestic sales of white table wine in soft packs increased 0.1% on August 2003 and 2.3% on September 2002. The trend series for red and rosé wine in soft packs decreased by 0.1% on August 2003 but increased 0.3% on September 2002.



TOTAL WHITE AND RED/ROSÉ TABLE WINE

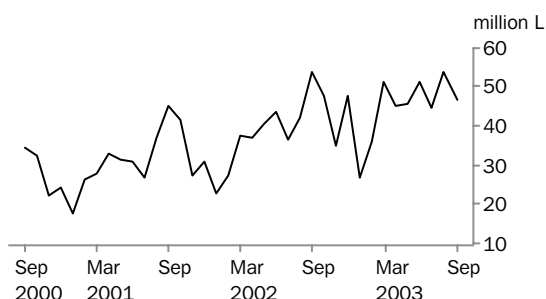
The trend series for total sales of white table wine remained unchanged from August 2003 and increased 1.4% on September 2002. The trend series for total red and rosé wine increased by 0.3% on August 2003 and 1.2% on September 2002.



EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

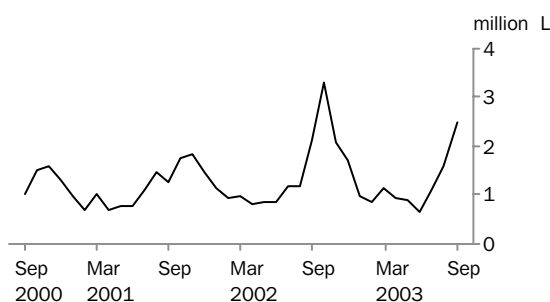
EXPORTS OF AUSTRALIAN PRODUCED WINE

In original terms, 46.8 million litres of Australian produced wine valued at \$210.5 million were exported in September 2003, a decrease of 12.9% in quantity and 6.2% in value on August 2003. The average value of Australian wine exported in September 2003 was \$4.50 per litre, down from \$4.99 per litre in September 2002.



WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 2.5 million litres of wine were imported, up 53.4% in quantity and 60.2% in value on August 2003. The average value of wine cleared for home consumption in September 2003 was \$8.00 per litre, up from \$6.95 per litre in September 2002.



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the September quarter 2003 shows that wine available for consumption in Australia increased 3.9% on the same quarter in 2002. Domestic sales of Australian wine increased 3.4% and wine imports 15.1%. Total disposals of Australian produced wine increased by 7.0% on the same quarter in 2002 with exports increasing by 9.8%.

	A Domestic sales of Australian produced wine	B Wine imports cleared for home consumption	A + B Wine available for consumption	C Exports of Australian produced wine	A + C Total disposals of Australian produced wine
Period	'000 L	'000 L	'000 L	'000 L	'000 L
2000-2001	384 847	12 773	397 620	338 289	723 136
2001-2002	386 232	14 479	400 711	418 390	804 622
2002-2003	402 479	17 113	419 592	518 594	921 073
Sept Qtr 2002	103 487	4 494	107 981	132 189	235 676
Sept Qtr 2003	107 038	5 171	112 209	145 176	252 214

DOMESTIC SALES OF TOTAL AUSTRALIAN WINE & TABLE WINE BY CONTAINER TYPE

Period	TABLE-WHITE WINE.....					TABLE-RED AND ROSÉ WINE.....			
	Total wine	Glass less than 2 litres	Soft packs(a)	Other containers(b)	Total	Glass less than 2 litres	Soft packs(a)	Other containers(b)	Total
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
2000-01	384 847	74 123	122 452	3 189	199 763	70 506	53 538	1 517	125 560
2001-02	386 232	75 657	122 776	1 447	199 881	73 622	56 085	695	130 401
2002-03	402 479	81 678	118 893	1 059	201 631	79 752	62 788	295	142 835
2002-2003									
September	33 550	7 022	9 402	77	16 501	6 944	5 060	27	12 030
October	36 792	7 512	10 296	108	17 916	7 349	5 367	21	12 737
November	45 495	9 984	12 110	132	22 225	8 741	6 680	11	15 432
December	36 041	8 210	9 570	148	17 928	6 638	4 711	15	11 364
January	23 913	5 133	8 634	76	13 843	3 742	3 272	15	7 029
February	27 127	6 152	8 983	33	15 169	5 209	3 707	11	8 927
March	30 009	6 381	9 614	40	16 034	5 798	4 561	12	10 371
April	34 831	6 843	10 836	58	17 737	6 826	5 751	25	12 602
May	33 367	6 108	9 931	142	16 182	7 096	5 642	13	12 751
June	31 417	5 785	9 051	73	14 909	6 925	5 501	101	12 527
2003-2004									
July	37 649	7 203	10 692	60	17 954	7 927	6 485	43	14 456
August	33 434	6 131	9 249	69	15 449	7 234	5 539	161	12 934
September	35 955	7 091	10 072	156	17 319	7 480	5 869	95	13 444
SEASONALLY ADJUSTED									
2002-2003									
September	33 629	6 889	9 888	n.a.	16 781	6 651	5 093	n.a.	11 731
October	33 203	6 796	9 562	n.a.	16 472	6 811	5 121	n.a.	11 965
November	35 080	7 258	10 111	n.a.	17 529	6 898	5 908	n.a.	12 677
December	30 561	6 249	8 655	n.a.	15 375	6 420	4 979	n.a.	11 338
January	34 812	7 069	11 346	n.a.	17 875	6 941	5 715	n.a.	12 702
February	33 440	7 253	9 512	n.a.	16 608	7 006	4 913	n.a.	11 894
March	33 449	6 915	9 637	n.a.	16 632	6 732	4 941	n.a.	11 847
April	36 362	7 156	10 780	n.a.	18 187	6 888	5 625	n.a.	12 556
May	33 000	6 795	9 969	n.a.	16 652	6 411	5 327	n.a.	11 693
June	34 301	7 025	10 252	n.a.	17 167	6 737	5 247	n.a.	12 101
2003-2004									
July	34 457	7 076	10 171	n.a.	17 403	6 722	5 073	n.a.	11 847
August	33 563	6 369	9 549	n.a.	16 451	6 623	4 786	n.a.	11 664
September	34 671	6 794	10 330	n.a.	17 245	6 855	5 519	n.a.	12 377
TREND ESTIMATES									
2002-2003									
September	33 526	6 760	9 859	n.a.	16 798	6 656	5 159	n.a.	11 861
October	33 602	6 891	9 811	n.a.	16 848	6 744	5 202	n.a.	11 973
November	33 635	7 005	9 801	n.a.	16 890	6 831	5 214	n.a.	12 059
December	33 645	7 081	9 817	n.a.	16 917	6 891	5 207	n.a.	12 105
January	33 649	7 106	9 846	n.a.	16 920	6 900	5 200	n.a.	12 107
February	33 708	7 099	9 903	n.a.	16 935	6 868	5 215	n.a.	12 091
March	33 784	7 075	9 947	n.a.	16 950	6 810	5 225	n.a.	12 052
April	33 844	7 033	9 969	n.a.	16 961	6 746	5 215	n.a.	11 993
May	33 911	6 975	9 983	n.a.	16 982	6 698	5 200	n.a.	11 949
June	33 977	6 904	9 997	n.a.	16 997	6 675	5 183	n.a.	11 925
2003-2004									
July	34 073	6 830	10 031	n.a.	17 016	6 678	5 173	n.a.	11 934
August	34 195	6 758	10 080	n.a.	17 043	6 696	5 177	n.a.	11 972
September	34 278	6 708	10 086	n.a.	17 039	6 731	5 173	n.a.	12 007

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Other containers include tankers, cans and rigid containers, including glass 2 litres and over.

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L a l
2000-01	325 325	22 185	16 706	13 952	3 292	3 011	372	901
2001-02	330 281	20 384	17 686	12 000	3 123	2 454	305	701
2002-03	344 465	20 842	22 991	8 627	2 799	2 498	252	651
2002-2003								
September	28 531	1 620	2 295	698	201	184	21	49
October	30 652	1 734	2 932	980	278	192	23	56
November	37 658	2 062	3 744	1 404	303	298	27	64
December	29 292	1 658	3 410	1 070	313	270	29	89
January	20 872	1 197	1 040	402	198	185	17	36
February	24 095	1 153	1 105	440	177	138	17	45
March	26 406	1 388	1 279	526	225	167	18	36
April	30 338	1 799	1 569	672	239	189	23	50
May	28 933	2 121	1 339	533	203	222	16	46
June	27 437	1 903	1 199	479	190	194	16	51
2003-2004								
July	32 410	2 272	1 378	982	246	339	21	60
August	28 383	1 945	1 478	1 165	223	199	41	62
September	30 763	2 008	1 727	967	266	206	18	48

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) From July 2000, this category's definition includes wine cocktails, marsala, aperitif and tonic wines, flavoured wine, de-alcoholised wine and low and reduced alcohol wines. See also paragraph 4 of the Explanatory Notes.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2000-01	2 327	4 674	353	8 160	6 674	22 185
2001-02	2 102	4 052	333	8 369	5 529	20 384
2002-03	2 227	4 075	320	8 856	5 369	20 842
2002-2003						
September	161	334	21	672	433	1 620
October	183	343	25	709	475	1 734
November	219	515	29	833	468	2 062
December	223	403	31	574	426	1 658
January	130	179	20	578	290	1 197
February	133	190	12	473	346	1 153
March	142	230	20	599	398	1 388
April	197	320	25	825	432	1 799
May	252	396	29	905	539	2 121
June	173	354	31	890	455	1 903
2003-2004						
July	223	440	36	974	599	2 272
August	212	393	34	791	514	1 945
September	252	403	34	790	530	2 008

(a) Includes muscat, madiera, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

IMPORTS CLEARED & EXPORTS OF AUSTRALIAN PRODUCED WINE AND BRANDY

Period	WINE TYPE(a).....						TOTAL WINE.....		BRANDY.....	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)	Quantity	Value
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000	'000L al	\$'000
IMPORTS(d)										
2000-01	3 318	4 800	8 118	106	2 913	1 637	12 773	92 211	504	7 575
2001-02	4 658	4 540	9 198	201	3 282	1 798	14 479	115 556	577	9 026
2002-03	6 447	5 135	11 581	190	3 851	1 491	17 113	139 266	557	9 570
2002-2003										
July	520	404	924	9	163	89	1 184	9 658	54	846
August	463	282	745	16	276	165	1 202	10 588	53	838
September	1 026	402	1 429	32	455	192	2 108	14 642	48	741
October	1 376	1 096	2 472	8	728	92	3 300	23 304	47	735
November	607	734	1 342	6	574	164	2 085	17 198	61	1 200
December	477	423	900	34	510	284	1 728	16 490	69	1 357
January	358	192	550	33	272	135	991	8 550	26	642
February	380	270	650	5	147	47	850	6 916	30	712
March	432	346	778	6	228	136	1 149	9 696	38	529
April	326	368	695	4	186	71	956	7 479	42	592
May	r297	346	643	22	182	67	r914	r8 290	51	695
June	183	271	454	14	128	49	646	6 455	39	682
2003-2004										
July	336	357	694	27	309	59	1 089	12 562	59	1 294
August	423	369	791	453	304	63	1 611	12 339	46	660
September	1 226	465	1 690	28	718	35	2 471	19 771	40	642
EXPORTS(e)										
2000-01	148 273	180 347	328 620	2 032	6 546	1 091	338 289	1 752 082	19	286
2001-02	175 741	230 465	406 205	2 698	8 048	1 438	418 390	2 105 128	24	208
2002-03	193 736	312 880	506 616	3 034	7 933	1 010	518 594	2 423 140	21	172
2002-2003										
July	14 892	20 747	35 639	169	603	134	36 545	176 586	—	—
August	18 414	22 410	40 824	314	769	49	41 957	197 639	—	—
September	21 281	30 966	52 247	399	971	70	53 687	267 817	6	18
October	18 685	27 241	45 926	432	1 143	94	47 595	228 338	2	26
November	13 166	20 674	33 840	214	878	81	35 013	174 612	1	16
December	18 326	28 370	46 696	479	423	41	47 639	232 602	—	14
January	9 576	16 662	26 238	158	442	29	26 867	132 680	—	15
February	13 637	21 435	35 071	144	668	49	35 933	169 817	2	11
March	14 708	35 548	50 256	246	360	304	51 165	216 549	5	29
April	16 447	27 645	44 092	155	720	55	45 021	203 343	—	1
May	15 874	29 186	45 061	208	534	54	45 856	198 862	3	36
June	r18 729	r31 997	r50 726	117	423	51	r51 317	r224 295	—	6
2003-2004										
July	r17 497	r26 409	r43 906	226	490	111	r44 733	r201 617	1	19
August	r22 807	r29 396	r52 202	r258	r1 128	96	r53 684	r224 399	2	7
September	18 649	26 453	45 102	384	1 183	91	46 760	210 491	—	1

r figure or series revised since previous issue

(a) Due to change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

(b) Includes 'Other table wine'.

(c) See paragraphs 6 and 7 of the Explanatory Notes.

(d) Imports cleared for home consumption, see paragraph 5 of the Explanatory Notes.

(e) Exports may include sales made by exporters other than winemakers.

EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, September 2003

Country/Region	WINE TYPE.....						TOTAL WINE.....	
	White table	Red/rosé table(a)	Total table	Fortified	Sparkling	Other	Quantity	Value(b)
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000
Fiji	20	19	39	—	16	—	55	233
New Zealand	1 471	2 214	3 685	71	98	44	3 897	11 055
Papua New Guinea	11	11	22	1	1	—	24	121
Total Oceania and Antarctica(c)	1 516	2 266	3 782	72	118	44	4 016	11 602
Denmark	261	600	861	10	1	—	872	3 326
Germany, Federal Republic of	373	862	1 234	—	—	—	1 235	3 378
Ireland	328	546	873	—	20	—	893	4 802
Netherlands	517	568	1 085	—	15	—	1 100	3 936
Sweden	290	368	658	1	48	—	706	2 753
United Kingdom	10 266	10 003	20 269	213	746	—	21 228	82 050
Total European Union(c)	12 334	13 518	25 852	224	840	—	26 917	103 797
Norway	47	126	173	—	12	—	184	841
Switzerland	80	206	286	1	16	—	303	2 360
Total Europe and the Former USSR(c)	12 478	13 894	26 371	225	868	—	27 465	107 356
Bahrain	5	4	9	—	2	—	11	26
United Arab Emirates	21	8	30	1	3	—	34	160
Total Middle East and North Africa(c)	28	21	49	1	6	—	56	249
Malaysia	27	83	109	—	1	9	119	887
Singapore	56	170	226	1	6	1	234	1 883
Total Southeast Asia(c)	127	317	444	2	10	14	469	3 485
Japan	200	388	588	—	58	—	646	3 312
Korea, Republic of	13	198	212	—	—	—	212	218
Total Northeast Asia(c)	297	795	1 092	1	61	—	1 154	6 050
Canada	1 029	2 228	3 257	31	48	—	3 336	21 369
United States of America	3 126	6 837	9 963	52	68	31	10 114	59 497
Total Northern America(c)	4 155	9 065	13 220	83	116	31	13 450	80 866
Total Other Regions(d)	48	95	144	—	3	3	150	883
Total All Countries	18 649	26 453	45 102	384	1 183	91	46 760	210 491

(a) Includes 'Other table wine'.

(b) Free on board value, see paragraph 6 of the Explanatory Notes.

(c) Includes other countries as detailed in *Standard Australian Classification of Countries* (Cat. no. 1269.0).

(d) Includes ships' stores.

EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	<i>Oceania & Antarctica</i>	<i>Europe & the Former USSR</i>	<i>Middle East & North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2000-01	22 194	215 079	1 323	6 054	8 104	84 530	1 006	338 289
2001-02	27 273	260 436	1 492	6 685	9 851	111 735	917	418 390
2002-03	33 498	290 011	1 589	7 249	9 152	175 321	1 775	518 594
2002-2003								
July	1 979	22 900	108	740	683	10 070	66	36 545
August	3 406	27 253	111	411	633	10 049	93	41 957
September	2 813	35 315	86	775	563	14 060	76	53 687
October	3 481	29 651	116	763	843	12 655	85	47 595
November	4 137	15 622	134	669	947	13 372	131	35 013
December	985	26 161	172	708	858	18 618	137	47 639
January	2 234	14 435	113	485	656	8 873	70	26 867
February	1 579	19 500	173	627	794	13 182	78	35 933
March	2 817	24 193	106	693	805	22 158	394	51 165
April	3 600	23 704	183	498	929	15 991	117	45 021
May	3 056	26 173	140	405	723	14 956	403	45 856
June	3 411	r25 104	146	474	719	r21 337	126	r51 317
2003-2004								
July	2 969	r24 036	102	547	770	r16 205	104	r44 733
August	r3 265	r33 096	150	r579	r658	r15 837	r98	r53 684
September	4 016	27 465	56	469	1 154	13 450	150	46 760

r figure or series revised since previous issue

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

3 Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

6 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

7 The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

8 For further information on the compilation of Trade Statistics refer to Explanatory Notes contained in *International Merchandise Trade, Australia* (cat. no. 5422.0).

EXPLANATORY NOTES

SEASONALLY ADJUSTED AND TREND ESTIMATES

9 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

10 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

11 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

12 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

13 For further information, see *Information Paper: A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on Canberra 02 6252 6345.

ACKNOWLEDGMENT

14 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

15 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

16 Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

ROUNDING

17 Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
L	litres
L al	litres of alcohol
n.a.	not available
n.p.	not available for separate publication (but included in totals where applicable)
r	figure or series revised since previous issue

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